

## Typical Interview Questions

### **General Questions**

- Tell me about yourself
- Talk me through your CV
- What are your strengths?
- What are your weaknesses?
- What has been your greatest achievement?
- What motivates you?
- How would your colleagues describe you?
- How would your friends describe you?
- How do you like to be managed?
- What is your management style?

### **Competency Based Questions**

- Have there ever been times when you've had to sell a new idea to peers/bosses/subordinates?
- Can you think of a time where you have identified an opportunity and encouraged your colleagues to pursue this goal?
- Can you think of a recent situation that you have faced which required analytical thinking on your part?
- What has been one of the most challenging goals that you have worked on accomplishing recently and how did you go about it?
- Have there ever been times where you have found yourself directly in competition with a colleague or friend?
- Have you ever had to give a friend or colleague information or feedback that you knew would not be well received?

**If you would like to talk to us about how best to answer these questions or simply have a chat about interview technique in general, please call us.**